Budget as a Service:
A new approach to managing your budgeting, planning, & forecasting

There is a shift happening. We are in a new skills economy. And a new technological economy.

Historically FP&A has always been stretched.

Long hours and high stress are the norm.
Change is constant and demands on FP&A evolve.
Software tools are outdated and inadequate. Processes and quality suffer because of it.
AND organizational knowledge is embedded in your people.

Post COVID: we are living, and working, in a different era.

Employee retention is at an all time low. Mental health and sick leave is on the rise.
AND when key employees leave, knowledge and expertise walk out the door.

As with any upheaval, there will be winners and losers.

Smart organizations adapt – its Darwinian.
A new work paradigm is emerging.
AND our clients are the beneficiaries of this new way of working.

Introducing Budget as a Service (BaaS)
A subscription-based suite of state-of-the-art Cloud software and services designed for FP&A.

With Budget as a Service, BluMarble has bundled Oracle EPM software licences, hosting of your application(s), implementation services, and on-going technical and application support into an affordable package. And we have priced this package in a way so that smaller organizations can benefit from the market leading budgeting software – Oracle EPM.

BaaS software applications are tailored to **your** organization to meet **your** needs. We embed **your** organizational knowledge into the software and document comprehensively. Knowledge and methods don't leave when the Excel guru or a long-time employee leave.
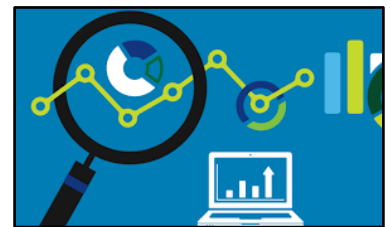
No need to compromise your business needs by being shoehorned into some prebuilt, generalized (US centric) software model. **OR** once your new system is in production, search out a third party Managed Services provider who doesn't know you, your system, or your processes. BluMarble becomes an extension of your team, building trust and ensuring business continuity.

BaaS protects **you** from unexpected staff related issues. Our dedicated resources build relationships with your people, know your system, and your processes. We bridge the gap and provide stability. We train and mentor new staff as they come on board.

BaaS mitigates business risk. A once-a-year budget cycle can be stressful. It taxes FP&A, IT, and budget owners. This is when having our expertise in systems, as well as budgeting, forecasting, ad hoc analysis, and reporting, are most valuable. We help answer difficult questions as they arise.

As your business evolves, we make recommendations on new ways to use the software and best practices that increase the value of the services FP&A delivers to your organization.

And finally, BaaS delivers peace of mind by basing the software and services on a fixed, monthly, subscription-based cost model, based on a long-term commitment.

For more information on Budget as a Service, contact us!

ABOUT BLUMARBLE:

BluMarble is a Canadian provider of Performance Management (EPM/CPM) software implementation and support services.

We are a highly experienced EPM/CPM implementation & support vendor.

We understand FP&A and best practices from both the domain and technical perspectives.

We have delivered dozens of successful engagements and have referenceable Canadian clients.

Our skilled resources have 15+ years average tenure with EPM/CPM product sets.

We have a battle tested, EPM/CPM specific project methodology & support model

Our key operating principle is that *developing long term relationships with our clients builds trust and that trust builds our relationships*. This way of operating makes us both successful.